

From: Minh Alexander <REDACTED>
Subject: List of PCaW's clients
Date: 19 May 2017 at 12:04:44 BST
To: Cathy James <REDACTED>

Thanks Cathy.

Minh

From: Cathy James <REDACTED >
Subject: Re: List of PCaW's clients
Date: 19 May 2017 at 11:57:16 BST
To: Minh Alexander <REDACTED>
Cc: Jon Cunningham <REDACTED>

Hi Minh,

Unfortunately no - given that we work with some clients on a subscription basis, some for individual training events and some for individual consultancy on their whistleblowing arrangements (and very much unpaid work!), the amounts paid by each client will vary enormously. A very crude figure would be to see our annual accounts [here](#), but it would not be accurate!

Cathy

Cathy James
Chief Executive

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On Friday, 19/05/2017 at 10:51 Minh Alexander wrote:

Thanks Cathy.

That's useful information.

Do you have a bottom line figure for the revenue generated by the 43% of business support work that relates to the public sector?...say, for each of the last three financial years?

Many thanks,

Minh

From: Cathy James <REDACTED>
Subject: Re: List of PCaW's clients

Date: 19 May 2017 at 09:48:39 BST
To: Minh Alexander <REDACTED>
Cc: Jon Cunningham <REDACTED>

Hi Minh - sorry to have taken a while to reply - I am afraid we do not have the information you have requested to hand, however, I can say that our business support work is split as to 47% private sector work, 43% public sector and 11% voluntary sector. Of course these figures do not only relate to the health sector but cover the entire UK.

We operate with a subscription service which goes some way to cross subsidise the free work we undertake for any UK worker across the UK through our advice line. We also provide training and consultancy - these services are explained in the attached leaflet.

Given that we work in varying degrees with different clients, it is difficult to break down these figures any more than this without being inaccurate or spending a huge amount of time. As I have said, I am very happy to have a discussion with you about our business support work if it would help and if there is some particular piece of information you are looking for - it would be good to know to why you want this information too.

If this is of interest, please do give Jon or I a ring.

Kind regards

Vcathy

Cathy James
Chief Executive

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On Thursday, 11/05/2017 at 7:04 Minh Alexander wrote:

Thanks for getting back to me Cathy.

Are you able to give an overall figure on how many (1) public sector organisations are amongst your clients (2) the total revenue so far from these organisations?

And ditto specifically for NHS organisations if that's not too much work?

Many thanks,

Minh

From: Cathy James <REDACTED>
Subject: Re: List of PCaW's clients
Date: 10 May 2017 at 18:06:23 BST
To: Minh Alexander <REDACTED>

Cc: Jon Cunningham <REDACTED>

Hi Minh - you can see the clients we have worked with recently on our website - we do not have clearance from all our clients to publicly mention our work with them, but those on the website have been cleared.

Sorry - I am not being difficult, but some organisations specifically say we are not to mention their names without their consent.

I can say that we have relatively few NHS trusts in England and Wales signed up to a subscription, even though we are referred to in many NHS organisational whistleblowing arrangements, and we are mentioned in the National policy in England, this is generally not paid for...

The point with any of our work with organisation is that the rights and duties we owe are to the individual staff member and not the organisation in any event - ie they resource access to free legally robust advice for their staff on whether and how to raise a concern about wrongdoing risk or malpractice - otherwise we provide review and consultancy services on whistleblowing arrangements and training.

More than happy to talk to you about our work if it would help..?

Kind regards

Cathy

Cathy James
Chief Executive

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On Wednesday, 10/05/2017 at 17:49 Minh Alexander wrote:

Hi Cathy,

I'm guessing that it's a no to the request below of 3 May, but may I just double check with you that's the case?

Thanks

Minh

From: Minh Alexander <REDACTED>
Subject: List of PCaW's clients
Date: 3 May 2017 at 18:10:35 BST
To: Jon Cunningham <REDACTED>
Cc: Louise O'Neill <REDACTED>

Thanks John.

Would it be possible to have a list of your public sector clients, on the basis that this would be disclosable data under FOI if the public bodies concerned were asked?

Many thanks,

Minh

From: Jon Cunningham <REDACTED>

Subject: Re: List of PCaW's clients

Date: 3 May 2017 at 11:27:35 BST

To: Minh Alexander <REDACTED>

Cc: Louise O'Neill <REDACTED>

Dear Minh

Thank you for your email. As our website states, we have supported over 300 organisations through ongoing support (subscriptions), or one-off support (training or consultancy). As you may be aware this work funds our charitable output (advice line and policy work). We do not publicise a complete list for commercial reasons, however we show a number of clients on our website to give a representative sample, as we work across sectors. We also regularly tweet about who has attended our open training, and feature some clients in our newsletter.

Kind regards

Jon Cunningham
Development Director

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On Tuesday, 02/05/2017 at 17:12 Minh Alexander wrote:

Hi,

I wonder if you can help me with information about PCaW's clients.

I understand from PCaW website information that you have about 300 clients and I am interested to know who they are.

The PCaW twitter team suggested that I contact the Business Support Team for more details.

Could I possibly have a list of PCaW clients?

Many thanks,

Minh Alexander